

### Join our Team! Membership Benefits

Thank you for your interest in joining the ApexOEM team. Membership with the ApexOEM team comes in several levels: **Promo Code Member, Promo Code Installer, VAS Installer, and VAR/Distributor.** Each level has a different level of benefits. You can determine which level of membership you would like before joining our team.

## **Promo Code Member**

Promo Code Membership is the simplest way to get started with the AOEM team. Sign up via ApexOEM.com. Once you sign up, you will be assigned a promo code that can be shared with people. The benefits of being a Promo Code Member includes a 5% discount to those using the code to purchase and a 5% payback reward from AOEM to the member whose promo code was used.

#### **Promo Code Installer**

The Promo Code Installer level is similar to the Promo Code Member which is a 5% discount to those using the code to purchase and a 5% payback reward from AOEM without having to get involved with the installation. AOEM will handle the installation logistic. If the Installer can be involved in the installation logistic, then the Installer should consider the Value Added Service (VAS) Installer payback reward.

#### Value Added Service (VAS) Installer without Promo Code

The VAS Installer will purchase directly from AOEM and receive a 15% discount plus any installation fee if applicable. The VAS Installer does not use a promo code, instead, they order directly with AOEM and are responsible for the logistics of getting the unit installed. The VAS Installer can also offer other value added services to the customer to boost earnings.

## Value Added Reseller (VAR)/Distributor

The Value Added Reseller//Distributor orders directly from AOEM and receive a 15% and up discount and is responsible for the entire order fulfillment to their customers. The VAR/Distributor must have their own installers and installation is the responsibility of the VAR/Distributor. The VAR/Distributor can also offer other value added services to the customer to further boost earnings.

# **How to establish credit with ApexOEM?**

To establish credit with ApexOEM, Resellers can place a deposit that is equal to the credit line they desire. For the first year, if a Reseller would like a \$20,000 line of credit, the reseller must put a \$20,000 deposit. AOEM will allow the Reseller to hold merchandise equivalent to the Resellers' deposit limit. Upon successful payment of items, Resellers can continue to receive more merchandise up to their credit limit.

As a Reseller's relationship grows with AOEM, management may consider giving Resellers a line of credit, returning Resellers' initial deposit.